Job/Internship Search for Life Science Students

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Learn All You Can

• Learn all you can about potential areas of interest
• Conduct information interviews to learn from people doing the type of job you hope to obtain
  – Approximately 70% of jobs are found through networking
• Participate in job shadowing experiences
• Understand Employment Outlook and Trends to find out what is going on in your industry area
Identify Job Opportunities

• Identify your geographic areas that are of interest to you for future work

• Utilize resources to identify work opportunities in these areas
  – CareerRAM
  – Career Shift
  – Job Postings
  – Chamber of Commerce sites
• Third Party Employers or Search Firms
• Temporary Employment Agencies or long term internship opportunities
• Volunteer
• Fellowships
Research, Research, Research

• Pharmaceutical companies are scattered throughout the country, the industry is geographically concentrated in the Mid-Atlantic states and on the west coast of California

• Set aside time to research industries, explore websites and review job listings ([http://www.biospace.com](http://www.biospace.com) and [http://www.sciencemag.org](http://www.sciencemag.org))
Pharmaceutical and Biotech Employers

• Amgen, Inc.
• Applied Biosystems
• AstraZeneca
• Bayer AG
• Beckton, Dickenson and Company
• Biomet
• Bristol-Myers Squibb Company
• Celera
• CSL Behring L.L.C.
• Eli Lilly and Company
• Forest Laboratories
• Genentech, Inc.
• Genzyme Corporation
• GlaxoSmithKline
• ImmunoGen
• Johnson & Johnson
• McKesson Corporation
• Merck & Co., Inc.
• Monsanto Company
• Novartis
• Pfizer Inc.
• Roche Group
• Schering-Plough Corporation
• Stryker
• Wyeth Pharmaceuticals
• Zimmer
Professional Associations

- American Association for the Advancement of Science
- American Association of Clinical Chemistry
- American Association of Pharmaceutical Scientists
- American Chemical Society
- American College of Clinical Pharmacology
- American Institute of Biological Sciences
- American Society for Biochemistry and Molecular Biology
- American Society of Human Genetics
- BayBio
- Biotechnology Industry Organization
- National Academy of Sciences
- Pharmaceutical Research and Manufacturers of America
Career Center Resources

• Register with CareerRAM through The Career Center [http://career.colostate.edu](http://career.colostate.edu)

• Upload resume into “My Account/My Documents”

• Search for jobs in the “Job Posting” section

• Save your search for updates to be sent to you

• CareerRAM NETWORK
Career Center Resources

• Resume creation/critique
• CV assistance
• Interviewing preparation
• Job/internship search assistance
• Graduate School finding a program, application, interviewing
Helpful Web Sites

- [www.biospace.com](http://www.biospace.com) – Biotech, Pharmaceuticals and Medical Device Mega news and jobs pages for the United States and Canada (visit the HOTBEDS section)
- [http://portal.acs.org/portal/acs/corg/content](http://portal.acs.org/portal/acs/corg/content) - American Chemical Society
- [http://www.pharmajobs.com](http://www.pharmajobs.com) - search for jobs and set up a job agent
- [http://sciencecareers.sciencemag.org/](http://sciencecareers.sciencemag.org/) - From the American Academy for the Advancement of the Sciences
- [http://www.craigslist.com](http://www.craigslist.com)
- [http://www.medzilla.com/findjobs.html](http://www.medzilla.com/findjobs.html) - last but not least MEDZILLA!!
Building Networking Confidence

1 – Know the value that you add – consider the skills, talents, resources, connections, information that you have to offer to others.

2 – Sincerity Matters – Truly want to add value to others rather than focusing on the potential rewards of what it will bring you. Concentrate on integrity and sincerity when networking.

3 – Build a Specific Network – Make conscious choices about the kinds of people, companies, individuals, etc that you want to associate with and then focus on meeting and connecting with them.

4 – Develop an Individual Networking Plan – We do not network in the same way. The best networkers play to their personal strengths when it comes to choosing where, how and with whom to network. Take the time to decide what types of events you want to attend, how often, what will you offer to others.